



**FINNEGAN**

Finnegan, Henderson, Farabow, Garrett & Dunner, LLP


# **Obtaining and Using Opinions of Counsel**

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# Disclaimer

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# TYPES OF OPINIONS

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- Infringement
- Validity
- Pre-Litigation
- Other Objectives
  - Patentability
  - Freedom to Operate
  - Design-around
  - Licensing
  - Acquisition Due Diligence

# TWO GOALS OF PATENT OPINIONS

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- Competent analysis by patent counsel to . . .
  1. Guide business and technical decisions
  2. Reduce risk of adverse legal judgment
- Legal judgments of:
  - Willful infringement (and treble damages)
  - Induced infringement
  - Rule 11 violation
  - Bad faith enforcement/sham litigation claim (unfair competition and/or antitrust claim)

# Brief History of the Law on Role of Opinions (1)

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- Affirmative duty of due care
  - Affirmative duty of due care to avoid infringement after receiving actual notice of a competitor’s patent
    - *Underwater Devices, Inc. v. Morrison-Knudsen Co.*, 717 F.2d 1380 (Fed. Cir. 1983)
    - Duty to “seek and obtain competent legal advice from counsel **before** the initiation of any possible infringing activity”
  - “When an infringer has actual notice of a patentee’s rights, the infringer has an affirmative duty of due care to avoid infringement”
    - *Crystal Semiconductor Corp. v. TriTech Microelectronics Intern., Inc.*, 246 F.3d 1336, 1351(Fed. Cir. 1991)
    - Finding willful infringement against foreign manufacturer that induced U.S. distributor to make infringing sales in the U.S.

## Brief History of the Law on Role of Opinions (2)

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- Opinions of counsel were the primary factor in determining willfulness
- If one did not obtain an opinion, or one obtained an opinion but did not produce the opinion at trial . . .
  - “Adverse inference” on the issue of willfulness
  - Overturned by:
    - *Knorr-Bremse Systeme Fuer Nutzfahrzeuge, GmbH v. Dana Corp.*, 383 F.3d 1337 (Fed. Cir. 2004)
      - Although there continues to be “an affirmative duty of due care to avoid infringement of the known patent rights of others,” the failure to obtain an exculpatory opinion of counsel **shall no longer provide an adverse inference** or evidentiary presumption that such an opinion would have been unfavorable
    - 35 U.S.C. § 298 (America Invents Act, Sec. 17)

## Brief History of the Law on Role of Opinions (3)

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- Waiver of attorney-client privilege
  - “[W]hen EchoStar chose to rely on the advice of in-house counsel, it waived the attorney-client privilege with regard to any attorney-client communications relating to the same subject matter, including communications with counsel other than in-house counsel.”
    - *In re EchoStar Communications Corp.*, 448 F.3d 1294, 1299 (Fed. Cir. 2006)
    - Waiver of immunity for **any document or opinion** that embodies or discusses a communication to or from it concerning **whether that patent is valid, enforceable, and infringed by the accused**
    - Waiver includes both the **attorney-client privilege** and the **work-product immunity**

## Major Changes with *In re Seagate*

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- *In re Seagate Technology, LLC*, 497 F.3d 1360 (Fed. Cir., 2007)
  - Abolished the affirmative obligation to obtain opinion of counsel
    - “Because we abandon the affirmative duty of due care, we also reemphasize that there is no affirmative obligation to obtain opinion of counsel”
  - Limited any waiver of privilege when an accused infringer chooses to disclose an opinion



## ***In re Seagate*: Standard for Willful Infringement**

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- To establish willful infringement, a patent must show by clear and convincing evidence that:
    - The infringer acted despite an objectively high likelihood that its actions constituted infringement;
- AND
- This objective risk was either known or was so obvious that it should have been known to the accused infringer

## *In re Seagate: Standard for Waiver*

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- “[T]he significantly different functions of trial counsel and opinion counsel advise against extending waiver to trial counsel”
  - Whereas **opinion counsel serves to provide an objective assessment for making informed business decisions, trial counsel focuses on litigation strategy** and evaluates the most successful manner of presenting a case to a judicial decision maker
    - Asserting the advice of counsel defense and disclosing opinions of opinion counsel **do not constitute waiver of the attorney-client privilege for communications with trial counsel**
    - Relying on opinion counsel's work product **does not waive work product immunity** with respect to trial counsel

## Benefits of *In re Seagate*

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- Removes the risks associated with obtaining an opinion of counsel
- Companies can make informed decisions without the fear of harmful consequences during litigation
- Opinions are perhaps more valuable:
  - Accused infringers can defend against willful infringement charges without having to disclose the opinion of counsel
  - The scope of waiver is significantly limited if the accused infringer does disclose the opinion

## Benefits of *In re Seagate*

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- Opinions are still “necessary”:
  - Opinions may be relevant to willfulness:
    - Second element: was objective likelihood of infringement “known or so obvious that it should have been known”?
    - Not obtaining an opinion is a factor **in some jurisdictions** on question of willfulness
  - Opinions are one factor in determining whether to enhance damages, per the *Read* decision
    - *Spectralytics Inc. v. Cordis Corp.*, 649 F.3d 1336 (Fed. Cir. 2011)
  - Opinion must be “competent”
  - Opinion must be timely: obtaining an opinion after a lawsuit is filed “will likely be of little significance” in protecting pre-litigation activities

## Enhanced Damages: *Read Corp.*

- “[T]he standard for deciding whether-and by how much-to enhance damages is set forth in *Read Corp.*, not *Seagate.*”  
*i4i Ltd. Partnership v. Microsoft Corp.*, 598 F.3d 831, 859 (Fed. Cir. 2010)
- **Read Factors** (*Read Corp. v. Portec Inc.*, 970 F.2d 816 (Fed. Cir. 1992))
  1. Whether the infringer deliberately copied the ideas or design of another;
  2. Whether the infringer, when he knew of the other’s patent protection, **investigated the scope of the patent and formed a good-faith belief** that it was invalid or that it was not infringed;
  3. The infringer’s behavior as a party to the litigation;
  4. The defendant's size and financial condition;
  5. The closeness of the case;
  6. The duration of the defendant’s misconduct;
  7. Remedial action by the defendant;
  8. The defendant’s motivation for harm; and
  9. Whether the defendant attempted to conceal its misconduct

# Opinions and Induced Infringement (1)

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- Induced infringement
  - Requires that all elements of a claim are performed, but no longer requires that a single entity perform all the elements
    - *Akamai Tech. v. Limelight Networks* (Fed. Cir. Aug. 31, 2012)
  - Defendant had actual or constructive knowledge of the patent
  - Defendant induced the infringing acts AND “knew or should have known his actions would induce actual infringement”
    - *DSU Medical* (2006): opinions can negate “intent” to induce
    - *Broadcom Corp* (2008): failure to obtain an opinion is a factor in deciding “intent” to induce

## Opinions and Induced Infringement (2)

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- Induced infringement
  - *Broadcom* states that failure to obtain an opinion may also be probative of “intent” in the context of induced infringement
    - This cannot be used to create an “adverse inference” at trial
    - 35 U.S.C. § 298 (America Invents Act, Sec. 17) codified the holding of *Knorr-Bremse* and extended it to intent to induce
  - *SEB S.A. v. Montgomery Ward (2011)*: “willful blindness” to avoid learning a fact is a form of knowledge
    - SEB obtained an opinion of counsel, but did not fully inform counsel about the facts surrounding the product
      - Took deliberate actions to avoid confirming certain facts about the probability of infringement

# Opinions of Counsel

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- Provide strategic value to a company
  - Opinions can lower litigation costs
    - Avoid litigation altogether by identifying design-arounds or in pre-litigation talks with patent owner
    - Minimize risk or eliminate issues
  - Provide leverage in licensing or contract negotiations
  - Guide business development, financing, acquisitions
- An opinion can be used to show lack of willfulness or lack of intent to induce
- Absence of an opinion cannot be used (alone) to prove willfulness or intent to induce



# Thank You!

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**FINNEGAN**



**David Albagli**

Finnegan, Henderson, Farabow, Garrett &  
Dunner, LLP

城山トラストタワー、33階

東京都港区虎ノ門4丁目3番1号

〒105-6033

[david.albagli@finnegan.com](mailto:david.albagli@finnegan.com)

(03) 3431-6525